



**L.F. Lai, Vice President and General Manager  
Engineered Materials, Customer Operating Unit, UL**

L.F. Lai serves as Vice President & General Manager, Engineered Materials Customer Operating Unit (COU), of UL LLC (UL). He is responsible for UL's Engineering Materials industry strategy development and execution and the business performance of the COU globally.

Prior to this, Mr. Lai had held various management positions at UL, including Vice President & General Manager, Wire & Cable Division, Vice President & Managing Director, Greater China, and Sales & Marketing Director, Asia Pacific, since 1999. He took up his current position in 2020.

Engineering Materials COU serves manufacturers and stakeholders in Wire & Cable and Materials & Plastics industries. UL is one of the leading Testing, Inspection and Certification organizations in the two industries, and its services are widely recognized and trusted by Wire & Cable and Materials & Plastics buyers and users globally. Manufacturers make use of UL's services to demonstrate the safety, performance and reliability compliance of their products to buyers and users.

Prior to joining UL in 1999, Mr. Lai served as General Manager, Asia Pacific, for Hayes, a leader in the global modem and remote access server industry.

Mr. Lai graduated with a degree in electronic engineering from the Hong Kong Polytechnic University.